



OREGON PEST CONTROL ASSOCIATION
QUARTERLY BUSINESS MEETING
JUNE 19, 2010
BEND, OREGON

President Bill Larsen called the meeting to order at 4:15 pm with an announcement that any members who paid their dues today would receive \$30.00 off their first company registration for the seminar in Lincoln City September 11th.

Attendance registration passed around and members introduced themselves. There was a quorum present.

David Ottovich moved and Terry Brant seconded the motion to dispense with the reading of the minutes of the March 5, 2010 Business Meeting. Motion carried. The minutes are posted on the website for anyone who wishes to read them.

Sue read the current assets section of the Balance sheet as of June 15, 2010. Copy attached.

OLD BUSINESS:

COMMITTEE REPORTS:

Education: Bill announced the next seminar is in Lincoln City on September 11th and our headliner speaker will be Bobby Corrigan. There will be a separate session for home inspectors.

Standards & Ethics: Steve Fisher had nothing new to report.

Membership: Bill reported the Board of Directors have made many calls, but have not had the results we had hoped for. It is something we need to work on this year. Every one of us needs to work on gaining new members. Rob McMaster asked about some of the responses, which were: 'too busy, would not participate because of certain people who were members', etc. Bill did not receive very many positive responses. Robert Barr met a home inspector who said they have a home inspector association and Robert asked it if would be a good idea to work together with them. Sue said we have a link to the OREIA website and they have one to ours. Mike Leupitz said when he was on the board of directors several years ago that we bridged that gap between pest control operators and home inspectors.

NEW BUSINESS:

Bill then passed out the election ballots for the election of officers for the 2010-2011 membership year.

Terry Brant asked if it would be economically feasible to offer a new member a discounted membership fee? The majority of answers were no – we need to keep the treasury as healthy as possible.

Jerry Maul: If we don't maintain strong lobbyists, you would be surprised how soon things can go the wrong direction for our industry. He suggested sending an e-mail poll to members asking why they belong to OPCA, compile a list of strong points, and put together talking points to use when talking to non-members. Dave Mays said we are getting lame excuses – we need to sell the benefits of the association. Let's get a good solid list of 10 talking points.

Chris Winson said she and the other vendors do talk about OPCA when talking to their customers. The program we did in November in Southern Oregon was good and we need to do it again.

John Jackson said people can get credits anywhere, but what you can't get is the conversations we have among ourselves – helping each other solving different problems and having a colleague to call with questions.

Bill will continue to push the membership situation over the next year.

Election results were unanimous for the proposed slate. A copy is attached.

Matt Faulconer announced a few committee changes: Terry Brant is taking over the Wildlife Committee and Dave Mays is now the chairman of the Education Committee. He is looking for somebody to take on the Public Relations committee and improve our image. A member does not have to be on the board of directors to be a committee member or chairman. We need your help.

Bill Larsen passed the gavel to newly elected president, Matt Faulconer.

The meeting was adjourned at 4:30 pm.

Respectfully submitted,

Sue Fisher
Secretary/Treasurer
Stf

Enclosures