President’s Message

Gean Camp, Paramount Pest Control
OPCA President

What a year it has been! As this year comes to a close, I find myself anticipating the year to come. I am looking forward to seeing growth all across the association—growth in membership; growth in finances; growth in excellent programming. Where do you come in? We have several committees where you can get involved. Help choose topics for our annual seminars as part of the Education Committee. Recruit vendors on the Sponsorship Committee. Help grow membership by encouraging companies in your area to join OPCA. Turn would-be competitors into collaborators!

Our annual seminars have been excellent. The Fall Beach Seminar was chock-full of great information. There were 60 techs and owners in attendance at the Best Western in Seaside. The weather was terrific and made for great golf and fishing on Friday. Congratulations to Nick Grisafe of Syngenta for catching the biggest fish, and to the golf team from The Killers: Matt White, Don Chipman, Gus Montero and Harvey Gail for the best golf score. Thanks to Univar for hosting again a fantastic Friday night reception. It was a fun event and great to see everyone who made the trip over to the coast.

Our next seminar is in Grants Pass Nov. 6. We have a great lineup, including a carpenter ant session and rodent presentation with Paul Bello, a B & G rebuilder overview with Chris Winson and a hands-on rebuilder workshop led by Jeff Weier, updates from ODA and about the Clean Water Act, and a wildlife presentation about fishers and ringtails. Thank you also to the Education Committee members Rich Kesecker, Nancy Boerema, and Al Bachman as well as Terry Brant for their collaboration in helping organize and find speakers for these great topics.

I am excited to be OPCA’s President for the next year. Let’s make this a great year together. Don’t hesitate to reach out to me with thoughts or questions. Wishing you all a successful year of business!

Big Fish and B&Gs!

OPCA Fall Beach Seminar began with a salmon trip. Nick Grisafe of Syngenta had the biggest fish. See Pages 8–9.
Seaside Plays Host to OPCA Fall Beach Seminar

OPCA Fall Beach Seminar was held at the Best Western Oceanview Resort in Seaside on September 18-19, 2015.

In traditional OPCA fashion, our event started Friday. OPCA fielded 5 teams for a scramble tournament at Seaside Golf Club. About a dozen others headed out on the Columbia River for a guided salmon fishing trip with World Class Fishing out of Astoria.

Friday night, Univar hosted a welcome reception. Cuisine included tasty Swedish meatballs. Many enjoyed a tasty blue drink mixed by Chris Winson.

OPCA thanks our gracious hosts at Univar for great food and good times.

Saturday, September 19 was our day of education. Speakers included Elray Roper on the topic of transitional pests; Larry King talking about rodents; Kathleen Kincaid with an update on the use of respirators; Jim Truslow presented on roaches; Nick Grisafe presented on bees; and Terry Brant covered the topic of bat management. We had a concurrent workshop led by John Cotton on rebuilding B&G’s. While the class was small, everyone definitely got their money worth!

Despite a last second scramble to put people with guides, OPCA organized a fun and rewarding fishing trip with guides from World Class Fishing in Astoria. This fishing guide was outstanding in their work to make sure all of our members were assigned to boats. The biggest fish prize went to Nick Grisafe for this gorgeous Coho he caught near buoy 10 in Astoria.

Golf Tournament Results

OPCA had fun on the golf course at Seaside Golf Club. The management was great and the sandwiches even better. After all, who doesn’t love bacon?

1st Place Team: Harvey Gail, Mathew White, Don Chipman, Gus Montero: score (a blistering) -12

2nd Place Team: David Ottovich, Brandon Ottovich, Dylan Ottovich, Dave Stone: Score -3

3rd Place: Jim Truslow, Ryan Flores, Larry Treleven, Erik Fisher: Score -1

Men’s Long Drive: Harvey Gail (Sorry Dave!)

Women’s long Drive: Nancy Boerema

Men’s Close to the Pin: Terry Brant

Women’s Close to the Pin: Linda Bogart
Introducing Suspend PolyZone.

Neither weather, nor irrigation, nor mechanical abrasion shall prevent this technology from stopping pests.

New Suspend PolyZone has the longest outdoor residual. Period.

The future of outdoor pest management is here with new Suspend PolyZone. PolyZone uses a proprietary polymer layer, which ensures that more active ingredient remains available to target pests over a longer period of time. It also stays right where you put it, protecting* from weather, irrigation and mechanical interference.

All of which adds up to a 90-DAY OUTDOOR RESIDUAL. So if you want to extend your time between applications, put the science of PolyZone to work for you.

To learn more, visit BackedbyBayer.com/SuspendPolyZone.

*From invasion by perimeter pests.
Grants Pass Awaits! OPCA Southern Oregon Seminar is November 6

Join us November 6th at the Evergreen Savings “Bear Hotel.” Once again we are bringing our education down south to provide quality programs to our PCO’s in Southern Oregon.

Speakers include the ever entertaining Paul Bello, Chris Winson, Jeff Weier, Linda White, and Steve Niemela with ODFW.

Also, based on requests from last year, we will hold a B&G Rebuilder Class. This class begins with a one-hour overview, followed by a workshop in conjunction with the main sessions. The workshop will be optional. Attendees MUST follow the instructions noted on the website prior to taking the workshop since they will be rebuilding their own B&G’s.

Lunch will be provide by Casa Amiga. Everyone looks forward to this fantastic buffet lunch. Coffee comes from Dutch Brothers. We’ll make sure we don’t run out this year! So far our exhibitors include Univar, Bell Labs, Target and AP&G. Thank you for your support!

Agenda

7:00 - 7:45 Registration, Vendor Exhibits & Breakfast

7:45 - 8:15 Welcome, Vendors/Sponsor Intro

8:15 - 9:15 Chris Winson - B & G Rebuilder Overview

9:15 – 10:00 Vendor Break

10:00 – 12:00 Paul Bello – Carpenter Ants

12:00 -1:00 LUNCH – Larry Treleven - The Clean Water Act

1:00 – 2:00 - Linda White, ODA Update (Core Credit)

Breakout Option

2:00 – 4:15 Jeff Weier, B&G rebuilder hands-on training presentation.

Main Sessions

2:00 - 3:00 Steve Niemela - Fishers and Ringtails

3:00 – 4:15 Paul Bello - Rodents

4:30 – Close /Raffle

To register, go to OPCA’s website at www.opca.org and click the Southern Oregon Seminar in the events box, or call the office at 503-363-4345. Register right away, only 70 seats are available.
Government Affairs Report:  
Report from Capitol Hill

From NPMA, Larry Treleven

EPA’s Definition of “Navigable Waters” could have a big impact on pesticide application. On June 29, the U.S. Environmental Protection Agency (EPA) and the Army Corps of Engineers released the final Clean Water rule (final rule). The final rule broadly defines waters of the U.S. (WOTUS) and expands those waters that fall within the federal government’s regulatory jurisdiction pursuant to the Clean Water Act (CWA). The final rule will go into effect August 28, 2015.

The rule undoubtedly expands the definition of WOTUS which expands regulatory oversight and burdens on industry. NPMA does not support regulations that potentially limit PMP tools, increase burdens or consume resources. NPMA does not anticipate that the final rule will have a significant impact on PMPs.

Currently, NPDES permits are required for the application of residual pesticides directly to waters of the U.S. to prevent mosquitoes and flying insects. Increased reporting requirements for applications are generally only triggered after applications directly to WOTUS exceeds the 6400 acre annual threshold. The definition of WOTUS has expanded, but the traditional practices of PMPs have not changed.

The final rule does not change the NPDES permitting, which will continue to enable the application of pesticides directly to waters, while FIFRA remains the dominant regulatory authority for the application of pesticides. The Republican controlled Congress has proposed several bills (S. 1140, H.R. 1732 and H.R. 897) and several Appropriations riders in an effort to block the implementation of WOTUS.

The President has indicated he would veto any legislation that reached his desk which would limit or alter the WOTUS rule, and it is very unlikely a 2/3rd majority can be reached to override the veto. In addition to legislation, several states and industry groups have filed law suits in Federal District Courts to block the implementation of WOTUS, at this stage it is unclear whether the rule will go into effect in August 2015, NPMA is continually monitoring the issue.
As of October 1, the ODA is making changes which may impact our class participants at OPCA events, that is, if you forget to sign out!

In the past, ODA would grant recertification credits if the sponsor (OPCA) would attest to the presence of a participant through the Verification of Attendance Form. What this meant was, if you forgot to sign out, you could contact OPCA and we could retroactively add you to the list.

This is not so any more. Due to staffing limitations, the ODA is discontinuing this practice. The only exception might be in the the instance in which the sponsor loses the ODA attendance records.

So, OPCA will go the extra mile at all events to remind the attendees of this policy and to sign out. We will go to some degree to hunt you down, but once the meeting is over and we have packed up our sign-in sheets and headed home, you may be out of luck if you forgot to sign out!

Also as a reminder at OPCA events, please be sure to legally print and sign your name, fill in your license number (be sure to bring that with you) and add your email address. The first instance this will go in effect is at the Southern Oregon Seminar in Grants Pass.

Wildlife Report: Wildlife Control Operator License in the Works

Terry Brant, Wildlife Committee Chairman

The ODFW is working on a revision of Wildlife Control Operator (WCO) Rules. The largest change is now a single person will buy a wildlife license—not a permit as in the past. Then, anyone in that company would have to take a WCO test. The license will stay with the company and there is a two year fee of $60 per license.

If you are a wildlife control operator, once you take the test, you always have it and you just pay the $60 fee every two years. However, new employees will have to take the test. The test will be 100 questions and a score of 80% will be required to pass. There’s a $15 fee to take the test and it can be done at any ODFW office.

Education credits will be provided by ODFW, but some required elective credits may be offered by OPCA.

This new rule most likely won’t go into effect until 2016 or maybe even 2017, depending on when the Commission puts it into effect.
OPCA Scholarship Applications Due April 30, 2016

OPCA’s Scholarship may be our best kept secret! If you know someone entering college or who is currently enrolled, this scholarship is a great opportunity to get $1,000 toward tuition or books and college expenses. Applying is easy. Go to our website www.opca.org and download the application. Hand that off to the person you (as an OPCA member) are endorsing for the scholarship. Follow up to make sure it gets turned in on time.

Due to a generous grant from the Pacific Northwest Pest Management Conference, held in Hood River every year, OPCA’s scholarship fund will be growing. If there’s enough interest the board may increase the award and/or the number of recipients.

Our 2016 OPCA Scholarship application is open until April 30, 2016. Applicants must be nominated by an OPCA member firm. The applicant must be an owner, an immediate family member, employee, child or stepchild of an employee, or employee's spouse of an OPCA member firm. Graduating high school seniors, other high school graduates and applicants with G.E.D equivalent will be considered. Applicants must attend an accredited college, university, trade school, or institute of higher learning.

Questions about the scholarship should be directed to Bill Larsen, OPCA Scholarship Chair, 503-639-2500. Applications are on our website at www.opca.org/members/scholarships

This year’s recipient (in 2015) was Ellie Bossen! Ellie received a $1,000 scholarship. Ellie graduated from David Douglas High School in 2010 and has taken college classes from Mt Hood Community College, Clark College, and now Southern New Hampshire University. Ellie was recently accepted into Southern New Hampshire University’s Online Program and is studying Business Administration. She will be working towards her Associates Degree and will continue on to get a Bachelors Degree with a focus in Marketing.
Fall Beach Seminar - B&G’s and Big Fish!
Fall Beach Moments in Seaside, OR, 2015

The OPCA Fall Beach Seminar was held at Best Western Ocean View Resort in Seaside. As you can see we learned a lot and had fun! Next Year we will be at Chinooks Winds Casino in

James Rodriguez and Chris Winson have a little fun with one of the raffle prizes. OPCA Thanks James for helping with sponsors and Chris for sponsoring the reception.
OPCA Thanks Our Members!

Our OPCA “dues year” is July 1 to June 30. That means we are wrapping up 2014-2015. We had a great year, and we are hoping 2015-16 is even better. First of all, OPCA owes a huge THANK YOU to all members who renewed and to a few who re-joined after realizing they had lapsed. Your support is critical to making sure OPCA has the resources it needs to support its administrative functions. Our member year in 2014-2015 ended with 88 members. Our new member year has started and by now all of you should have renewed, but if you haven’t, or you’re not sure, contact the office at 503-363-4345.

Final Membership Recap for 2014-2015:

Total paid members: 88
Lapsed (active and limited) members: 11
New members: 17
Active members: 57
Limited Members: 13
Allied Members: 15
Associates: 1
Honorary: 3

Know of any companies that should be members? Direct them to our website: www.opca.org/join.

Use Logo Items to Tell Your Story and Promote Your Brand

If it’s been a while since you replaced your corporate logo gear, its time to think about the impression makes on your customers. Faded colors, out of date graphics or “trendy colors” that are now passe’ send the message that your company may be worn out too!

Print Specialties, OPCA’s official promotional products company, can help. Print Specialties provides OPCA’s magnetic name badges.

Print Specialties combines a strong connection to trade industry clients with a worldwide selection of promotional products to provide you the best in customized marketing solutions. They will personally show you how to use custom-imprinted products to effectively promote your company.

Call Devin or Lisa Campbell at 503-348-7810 or email info@psofsalem.com.

Membership Adds Up at OPCA!

The Oregon Pest Control Association is a non-profit organization comprised of pest control operators, home inspectors, and affiliated industries. Benefits Include:

- Three general membership business meetings per year.
- Members receive a reduced cost in registration for educational recertification seminars. Reduced rates for OPCA members MORE than make up for your dues every year.
- Four Crack & Crevice newsletters are sent each year.
- Insect identification is available through OSU Extension offices throughout Oregon.
- Your company is listed on a map of Oregon on the OPCA website for public contact access.

Dues Year: The membership year is July 1—June 30.

OPCA Membership Categories and Rates:

- ACTIVE MEMBERSHIP: Includes pest control companies who also join the National Pest Management Association. The dues structure to NPMA is available on the application form on the OPCA website. Active dues are $175 per year plus the cost of NPMA dues which are on a sliding scale depending on sales volume.

- ASSOCIATE MEMBERSHIP: Includes any person, firm, corporation or other organization who is interested in the welfare of the pest control or for home inspectors. Associate dues are $175 per year.

- ALLIED MEMBERSHIP: Includes suppliers (vendors) to the pest control and home inspector industries. Allied dues are $150 per year.

For a complete description of each membership category, refer to our website at www.opca.org. If you have any questions, email the OPCA office at office@opca.org. We look forward to hearing from any of you who are interested in growing our association!

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UPCOMING EVENTS

Nov 6, 2015  Southern Oregon Seminar  
Evergreen Savings Bear Hotel  
Grants Pass, OR

February 6, 2016  Ant ID Seminar  
Chemeketa Community College  
Salem, OR

February 26-27, 2016  Pacific Northwest Pest Management Conference  
Hood River, OR

June 10-11, 2016  High Desert Seminar  
Mt. Bachelor Village Resort  
Bend, OR

Sept. 16-17, 2016  Fall Beach Seminar  
Chinook Winds Casino  
Lincoln City, OR