

Crack & Crevice

OREGON PEST CONTROL ASSOCIATION

November 2013 Edition

Message From President Terry Brant

Hello, to all our members, new and old. The seasons are changing rapidly, business is brisk and there seems no time to finish anything. But as all things go, finishing is the reward to a great day.

The OPCA education committee along with the staff at Spire Management has produced three awesome seminars this year starting with the High Desert Seminar at Eagle Crest (wow, kick a??? BBQ), the Fall Beach Seminar at Newport (bottom fishing, yes!) and the Southern Oregon Seminar in Grants Pass (bear country!). That's just the social part of the agenda. There were some world class speakers involved in the success of all three seminars to produce some of the best educational training available in the state.



“We have the opportunity to make OPCA as good or better than any state association out there, but it will take every member and hard work to accomplish the task”

My wife Dee Dee and I have just returned from Phoenix after attending Pest World 2013 so here's a short update. I along with Gean Camp (Paramount PC), Larry Treleven (Sprague PC)

represented Oregon at the joint State Leadership meeting and discussed numerous new ideas for increasing membership for OPCA. Many of the state associations of NPMA have very large memberships and enjoy numbers in the hundreds.

We have the opportunity to make OPCA as good or better than any state association out there, but it will take every member and hard work to accomplish the task. The future is bright and I am excited to be a part of this team.

Thank you for your trust, it is an honor to serve you.

God Bless, Terry Brant
Aspen Wildlife Services

**What in the world is this?
Check out page 10 to find out!**



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Save the Date!

Ant ID Workshop
February 8, 2014
Chemeketa Com. College, Salem, OR

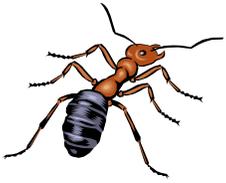
Pacific NW Pest Management Conf.
Feb 27—March 1, 2014
Hood River, OR

High Desert Seminar
June 6-7, 2014
Mt. Bachelor Village, Bend OR

Fall Beach Seminar
September 12-13, 2014
Salishan Resort, Lincoln City, OR

Southern Oregon Education Day
November 7, 2014
Bear Hotel, Grants Pass, OR

OPCA to Hold Ant ID Workshop, February 8



OPCA's annual Ant ID workshop will be Saturday February 8 at Chemeketa Community College in Salem, OR. The class is in Building 8, Room 225 and it runs from 9:00 am to 1:00 pm. This is a hands-on workshop with preserved specimens, identification keys and dissection microscopes. Dr. Laurel Hansen will guide you through the process of using a key to identify a variety of ant specimens. The instruction manual and ant specimens will be yours to keep at the end of the workshop. 4 credit hours are expected. Because of the number of microscopes available, space is limited to **24 registrations**.

OPCA Ant ID Workshop

February 8, 2014

Chemeketa Community College

Bldg 8, rm 225

\$115 OPCA Member

\$135.00 Non-Member

Download the registration form from www.opca.org

or call our office at 541-985-1115.



John Boloanos Retires from Univar after 36 Years

*From John P. Bolanos, President -
Environmental Sciences, Univar, Austin, TX*

After more than 36 years with Univar and almost 14 years as the leader of this outstanding business I have made the decision to retire from Univar effective January 3rd. I wanted to share this with you ahead of the formal announcement which will be coming out in the next day or so because of our personal connection and my high regard and respect for each of you.

This is a decision that Jane and I have been considering for some time and are quite excited about. Leading this fabulous business has been an honor and privilege beyond what words can describe or could have ever imagined when I applied for that customer service job as a new col-

lege graduate back in 1977. I am also very pleased that Trace McEuen has been named my successor and will take the leadership role of this quality organization.

In the midst of doing our jobs and working through all the "stuff" of business, it is a real plus when you find special people like yourself that you can enjoy and respect working with. I want to personally thank you for your support and for the positive relationship we have enjoyed over the years. Thank you for your business and the privilege to work with the Sprague organization.

I certainly hope we have the opportunity to talk before my departure. In an event, I wish you and your family all the best.

OPCA Management Update: Take the Challenge!

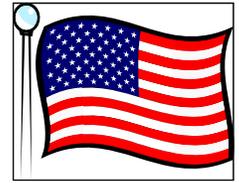
There have been many changes this year regarding the day to day management of OPCA. As most of you know in January of this year the board of directors chose to change from an individual management style to a professional management company. Spire Management manages numerous statewide non-profit associations and has the experience, staff and resources to propel OPCA into the future and beyond. With the expertise of our new Executive Secretary Harvey Gail and his staff at Spire, coupled with the enthusiasm of the Board (BOD) and the wisdom our current membership, we are moving forward.

I would ask each of you to propose or sponsor one, that's right, just one, pest control company/landscape company/home inspection company to become a member in the next 6 months. We have just over 50 members now, so that would double our membership. I hope and pray you will accept the challenge and sponsor at least one new company. I'm looking forward to being the president of a 100 member organization and I believe this is possible. Take the challenge!

Terry Brant, Aspen Wildlife Services Inc.

Legislative Affairs Report:

Bee Kill Legislation, OFS Update, and More!



By Larry Treleven, OPCA Government Affairs

On November 21, 2013 Katy Coba, Director of the Oregon Department of Agriculture, circulated an official cancellation notice in Oregon for the use of two pesticides that resulted in major bumble bee and honey bee kills this last June in Hillsboro and Wilsonville. The products are Dinotefuran and Imidacloprid and she sent a letter to the EPA asking the Federal Agency to extend the ban for all 50 States. This move placed Katy into the National spotlight within various State Agencies around the Country.

Oregon does not need this notoriety but by the same token we need to realize that "pollinator protection" is an important issue that has come to the forefront in recent years. Please be aware of the products and materials that we select for our control procedures and make sure that they are applied in a way that will not harm non-target species.

I wanted to let you know that Oregonians for Food & Shelter (OFS) had a very successful year during this last Legislative Session in Salem, warding off several pesticide bills that would have adversely affected the way that we operate in this State. Scott Dahlman, Paulette Pyle and Sandra Schukar of OFS do an amazing job of working with and building lasting relationships with various House and Senate members here in Oregon. Scott Dahlman filled the position held for many years by Terry Witt who retired a few years ago.



We should be proud that Debbie Ego, the wife of our Board Member, George Ego, serves on the OFS

Sandra Schukar announced that she will retire on March 31, 2014 and she will be greatly missed.

We should be proud that Debbie Ego, the wife of our Board Member, George Ego, serves on the OFS Board. Thank you Debbie for representing the Pest Management Industry on this Board.

Even though we fared well in pesticide issues in the last few legislative sessions, we failed miserably in "business

relative matters." The Oregon Legislature has passed tax increases on businesses several sessions in a row. These include income taxes, increases on registration fees, and vehicle license fees. At the same time they have done nothing about the shortfalls in pension funding for the various government employees (PERS). It is estimated that this shortfall is \$15 billion dollars! Most businesses dropped their "defined benefit" programs in the 1980's and shifted to the 401-K pensions that are popular today. The defined benefit programs are way too costly and the State of Oregon has no means to cover this outstanding liability that will bankrupt the State without major revisions and addressing this issue right away.

One of our own Pest Management Professionals, Bob Dold, is running for Congress again. We met with him at a fundraiser in Phoenix at the NPMA Convention. You may remember that he was serving in Congress for two years but was squeezed out of office when Illinois lost a seat in the House of Representatives after the 2010 census and the seat was given to the State of Washington. Bob lost his re-election campaign when redistricting in Illinois shifted a large number of Democrats from the City of Chicago into the new district and President Obama campaigned for the opposition.

The President's popularity is so low at this time that Bob feels that he has a good opportunity to reclaim his seat in the House of Representatives. He is a third generation pest control operator, a high school quarterback, college graduate, attorney, and he also was recruited to work in the Whitehouse for Dan Quale. We ask each of you to send a contribution on your own personal account to help in this race for Congress. Many of us did do this at the NPMA Convention.

OPCA Contact Information:

Oregon Pest Control Association
PO Box 2244,
Salem, OR 97308-2244
541-935-1115; 1-800-656-6722;
Fax: 503-585-8547
office@opca.org



Membership Update

As of December 4, we currently have 66 renewing members for 2013-2014.

Limited members, = 9
Active members = 48
Allied members = 6
Associate members = 0
Honorary = 3



We hope to grow those numbers and the OPCA in the coming months. The OPCA dues statements went out early in the fall. If you have any questions about your membership status email or call the OPCA office@opca.org / 541-935-1115.

OPCA Scholarship Awarded

OPCA awarded its annual scholarship to **Kasey Kesecker**. She is attending Oregon State University. Two scholarships are available in the amount of \$500 each year. Among the requirements for eligibility are that the applicant must be an owner, an immediate family member, employee, child or stepchild of an employee, or employee's spouse of an OPCA member firm.



Kasey Kesecker

Also, the applicant must be nominated by an OPCA member firm in good standing a minimum of three consecutive years. Find scholarship information and a form on our website,

Membership Adds Up at OPCA!

The Oregon Pest Control Association is a non-profit organization comprised of pest control operators, home inspectors, and affiliated industries. **Benefits Include:**

-  Three general membership business meetings per year.
-  Members receive a reduced cost in registration for OPCA sponsored educational recertification seminars. Reduced rates for OPCA members MORE than make up for your dues every year.
-  Four *Crack & Crevice* newsletters are sent each year.
-  Insect identification is available through OSU Extension offices throughout Oregon.
-  Your company is listed, by county, on a map of Oregon on the OPCA website for public contact access.

Dues Rates: The OPCA membership year is July 1—June 30 State dues are \$175.00 per year. However, if you are joining mid-year, dues are prorated to the nearest quarter.

OPCA Membership Categories:

-  **ACTIVE MEMBERSHIP:** Includes pest control companies who also join the National Pest Management Association. The dues structure to NPMA is available on the application form on the OPCA website.
-  **LIMITED MEMBERSHIP:** Includes home inspectors and pest control companies who do not desire to participate in NPMA membership. Limited members enjoy the same privileges as Active members, except they may not vote, may not hold an officer position, and may not chair a committee.
-  **ASSOCIATE MEMBERSHIP:** Includes any person, firm, corporation or other organization who is interested in the welfare of the pest control and home inspector industries and who is otherwise ineligible for other membership categories.

 **ALLIED MEMBERSHIP:** Includes suppliers (vendors) to the pest control and home inspector industries.

For a complete description of each membership category, refer to the bylaws that are posted on our website at www.opca.org. **Questions?** If you have any questions, email the OPCA office at office@opca.org. We look forward to hearing from any of you who are interested in growing our association!

The advertisement is a vertical banner with a white background and a blue border. At the top, it says "The Next Evolution of Bait Stations" in bold black text. Below this, there are three sections, each featuring a different bait station model. The first is "Protecta EVO EXPRESS SECURED" with an image of a black bait station. The second is "Protecta EVO AMBUSH VERSATILE" with an image of a black bait station. The third is "Protecta EVO CIRCUIT DISCREET" with an image of a white bait station. At the bottom, there is a list of features: "Single-lock", "Removable Tray", and "Dog & Child Tamper Resistant". To the right of this list is the Bell Laboratories logo and the text "More Than Meets The Eye", "www.belllabs.com", and "Available from your Bell Distributor".

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Dave's Critter Corner—Don't Feed the Wildlife!

Each year, Oregon Department of Fish and Wildlife receives a multitude of calls concerning nuisance and damage behavior associated with wildlife. All too often, the animal causing the damage is doing so because it has been fed and/or tamed by a neighbor, or attracted to a feeding area for competitive or predatory reasons. And all too often, this animal winds up dead. Although feeding wildlife is not illegal in the State of Oregon, ODFW policy strongly discourages this activity because it is so harmful to wildlife in many ways. Some cities have city ordinances that ban feeding wildlife, and the city police departments should be contacted if a complaint must be filed.



People who feed wildlife encourage them to occupy not just their own property, but the properties of their neighbors, an inconsiderate and un-neighborly practice. Unnaturally large concentration of fed animals can devastate yards, gardens, and crops, and wild life that have lost fear of people often become dangerous and must be destroyed. Crows and bluejays attracted to bird feeders are carriers of the West Nile Virus, which can be fatal to humans. Raccoons, opossums, skunks, and foxes eat bird seed, and can carry rabies, distemper, and other fatal diseases that may be passed to pets, livestock, and other wildlife.

A young child in Grants Pass was bitten by a rabid grey fox that had been fed by a neighbor, and had to suffer painful preventative treatments. That neighbor could be facing an expensive lawsuit for creating an attractive nuisance. Likewise, people feeding deer could possibly be held responsible for deer-car accidents in their neighborhood. Feeding wildlife often attracts other wildlife species that people may not want inhabiting their neighborhood. Feeding wildlife often attracts bears and particularly dangerous when intentionally or inadvertently fed by people (i.e. trash cans, bird 7 deer feeders, etc.). Cougars follow deer, their primary prey, and often wind up in residential areas where deer are being fed, becoming serious human safety threats that must be lethally removed. Intentional feeding of bears and cougars is a violation of state law and citations can be issued.

Even something as apparently harmless as feeding songbirds can be extremely harmful to your local bird populations and other opportunistic wildlife. Trichomoniasis, mycoplasmosis, and Salmonella are deadly diseases caused by nonnative birds such as starlings, house sparrows, and pigeons tend to proliferate when fed by humans to the extent that they out-compete native birds for food and nesting spots. Starlings, crows, and house sparrows are extremely aggressive and will kill nestling bluebirds, swallows, and other native bird species. Turkeys fed by people congregate I flocks of 300+ birds depositing large quantities of feces, creating a public health issues, and destroying property.

People who feed wildlife for their own selfish enjoyment may sometimes be reasoned with through proper education. Teaching wildlife, especially game animals like deer or turkeys, to come to people for food, reduces their natural marines and significantly increases their odds of being killed by hunters, predators, and automobiles. Furthermore, food items offered by people rarely provide the nutritional benefits of a natural diet, and wildlife diseases tend to proliferate in areas where wildlife is fed. Young animals need to learn natural diet selection and wild behaviors that are the result of years of evolution that make them fit to live in this world. Young wildlife fed by humans do not learn these skills, and are poorly equipped to find food, shelter, water, and safety, the basic necessities.

Our black-tailed deer population in SW Oregon has declined dramatically in the last decade, and one of the major causes had been disease, which often spread by unnaturally concentrating animals around feeding and watering stations. Adenovirus, a disease that killed tens of thousands of deer in Northern California in the 1980's, has been documented in SW Oregon during the last few years and is spreading. This disease is very contagious and if one sick deer puts his nose in a bucket or uses a feeding station, every deer behind him will contract the virus and 95% of them do.

It is a heartbreaking sight to arrive at someone's feeding station, water trough, or salt like to find several otherwise healthy -appearing deer, lying dead around the feed trough with blood coming out both ends. It is an excruciatingly painful way to

Continued on page 9

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OPCA Education Update: The Why, What and Who

YOUR THOUGHTS??? Well I can tell you what came



to my mind when I saw this laying in an open truck bed of a pest control truck. Keep in mind I saw this very recently..... In a public parking lot where an education seminar was taking place. At first I was shocked, then dumbfounded and even a bit angry at the same time. Then the questions started rolling around in my head.

WHY??? Why would someone be using a product banned a decade ago and is not to be in use for over 5 years now? Why is this product not in a secure container? (This question would have come to mind even if it were a product we are currently allowed to use.)

WHAT??? What would happen if someone felt they could just take this home and use it? (And we all know that the average citizen ALWAYS follows directions, right?)

What if there is residue on the exterior of this container

and every time it rains....product is basically flowing from the truck bed? What other careless acts are taking place within this company and how would that affect our industry? What if the ODA representative who was speaking that day saw this?

WHO????? Who would send out a technician with banned product in an open truck bed of their marked company vehicle? Who would just LOVE to find this and broadcast it to the world? A competitor who would love to have some ammunition to down talk your company? Even worse someone who doesn't look favorably upon our industry or a media person?

Our industry already has a huge target on it. We all know there are some who would love to see us become extinct just like the dinosaurs. Lets not give them or anyone else a reason to look down upon our profession. If you take pride in your company and the image it portrays to fellow pest management professionals, your clients and even those who don't see our industry as a necessary one. It will benefit you, your company and our industry.

Richard Kesecker, OPCA Education Chairperson, Own-

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Time	% Efficacy
5 Min. Knockdown	78
30 Min. Knockdown	92
24 Hour Kill	98

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Fall Beach Seminar Offers Fun, Continuing Education



OPCA headed to the beach in September for the annual Fall Beach Seminar. This time, Newport was our destination.

Friday morning at “zero dark 30” adventurous members cast their fishing lines and crab pots out of Depoe Bay with Tradewinds Charters.

Golfers enjoyed a great day and hospitality at Crestview Golf Club in

Waldport. Thanks go out to **Dave Ottovich** for organizing a great tournament.

Friday fishing and golfing stories were told at the welcome reception sponsored by Univar. Our Welcome Social was Friday night. We’d like to thank or sponsor, Univar for throwing a great event. Thanks Univar!

Saturday brought 7 hours of ODA credit featuring James

Rodriguez - Secondary Poisoning - Rodenticides; Jeff Morrell - WDO / Wood Degradation; David Braness – Ant Management; James Truslow - Spider Biology and Control; Rennie Kubik - Pantry Pests; Paul Bello, Fleas; and last but not least, Jeff Weier – Secondary Pests: Dermestids, Moths and other Troublemakers.

OPCA would like to thank our generous sponsors including **Univar** (Welcome Reception); **JT Eaton** (Weekend Sponsor); **AMVAK, Target Specialty Products** (Seminar Sponsors) and ... (exhibitors).

Golf Tournament Results:

First place: Steve, Jim Truslow, Travis, Rob
 Second: Scott, Don, John Keith, Harvey Gail
 Third: Greg, Ego, Debbie, Mike, Barb
 Long Drive : Greg Ego
 Ladies Long Drive: Linda Bogart
 Men’s KP: Jim Truslow



Don't Feed the Wildlife! Continued from page 7

die, and I'm sure it is not the intent of the people who feed deer to cause this tragedy.

Another disease that is killing our deer herds is called hair-loss syndrome. This is caused by a heavy infestation of exotic, external parasites that thrive and are spread in areas where animals are concentrated, such as feeding stations. This disease typically affects the young of the year who bite and scratch at their skin to the extent that they create large patches of bare skin, and hypothermia (freezing to death) or pneumonia (respiratory disease). This disease is also associated with feeding stations where deer concentrate in unnaturally large groups. Additionally, corn and other high-protein grains can be fatal to deer and elk.

So as you can see, feeding wildlife is a very harmful practice to be discouraged at every opportunity. Please feel free to share this information with your friends, relatives, neighbors, and acquaintances because most people who feed wildlife are concerned for the welfare of the animals, even if they are not concerned about their neighbors. For additional information please feel free to contact local ODFW office.

Reprinted Jan 2009, Oregon Dept. of Fish and Wildlife

Dave Mays, Wildlife Committee Chair



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or go to **PestWeb.com**.

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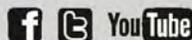
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OPCA Southern Oregon Seminar Features Things that go “Bump” in the Night

Our annual seminar in Southern Oregon attracted over 70 people to the full day of seminars. A day after Halloween, it’s appropriate that we covered bats, rodents, scorpions, blood sucking mosquitos, termites – all things that go bump in the night!

Topics and speakers included:

- Bats - Terry Brant, Aspen Wildlife
- Post Construction Termite Treatments - Jim Truslow, BASF
- Mosquitos, Myths and Public Health - Stanton Cope, Ph.D, Terminix
- Rodent Pest Management - Scott Harris, Bell Laboratories
- Scorpion ID and Control - Chris Winson, Univar
- Updated News on Pyrethroids – Robert DeAngelo, Target

Using Pryiproxyfen in Small Fly Larvicide and Adulticide Programs - Chris Winson, Univar.

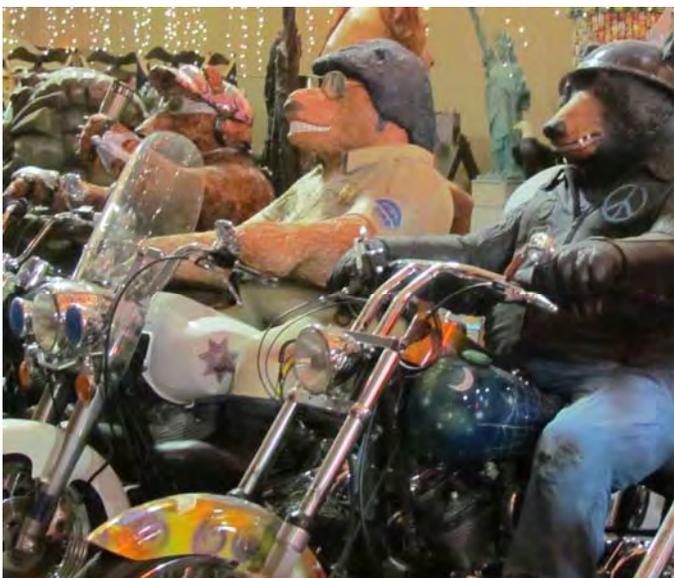
During the breaks attendees were entertained by the various quirky and unusual surroundings at the Bear Hotel, including an entire army of full-sized nut crackers, various animals, a squadron of motorcycle riding bears, and a curious walk through an exhibit called, “Christmas on Mars.”

OPCA would like to thank our generous sponsors: Weekend Sponsor: **JT Eaton**; Seminar Sponsors: **BASF, Target Specialty Products, Univar, Bell Labs.**

Thank you and we’ll see you there next year!



Pics: Top left, Terry Brant; Right, A full room at the Bear Hotel; Bottom, Some interesting sights; and its Breaktime!



OREGON PEST CONTROL ASSOCIATION BOARD OF DIRECTORS 2013-2014

PRESIDENT

Terry Brant
Aspen Wildlife Services
PO Box 72474
Eugene, OR 97401
541-968-8727

wildaboutcontrol@hotmail.com

1st VICE PRESIDENT

Richard Kesecker
Good Earth Pest Company
PO Box 2227
Corvallis, OR 97339
541-753-7233

rich@goodeartpest.com

2nd VICE PRESIDENT

Gean Camp
Paramount Pest Control
PO Box 18024
Portland, OR 97213
503-288-7375

gean@paramountpest.com

SECRETARY/TREASURER

Stephanie Hagle
Pest Tech
PO Box 597
Florence, OR 97439
541-997-3781

pestttech@oregonfast.net

IMMEDIATE PAST PRESIDENT

Dave Mays
Bugs Northwest
551 SW G Street
Grants Pass, OR 97526
541-472-5003

bugsnorthwest@aol.com



MEMBERS-AT-LARGE (6)

Steve Nagel
A2Z Home Inspections
PO Box 2019
Beaverton, OR 97075
503-643-8754

steven.nagel@gmail.com

Greg Ego
Rasmussen Spray Service
1890 22nd St. SE,
Salem, OR 97302
503-363-7205

greg@rasmussenspray.com

Larry Treleven
Sprague Pest Solutions
PO Box 2222
Tacoma, WA 98401
253-272-4400

larryt@spraguepest.com

Nancy Boerema
Firefly EPS
PO Box 772
Neotsu, OR 97364
541-994-8500
nancyboerema@gmail.com

John Keith
Terminix
10159 SW Commerce Circle, Suite A
Wilsonville, OR 97070
503-793-7076

jkeith2@terminix.com

Al Bachman
Eden Advanced Pest Technology
739 W. Fairhaven St.
Roseburg, OR 97471
541-228-7534
alb@edenpest.com

Association Management

Spire Management Staff
Harvey Gail, MBA
Jeanette DeHaven



Oregon Pest Control Association
PO Box 2244
Salem, OR 97308-2244
541-935-1115
Fax: 503-585-8547
office@opca.org

OREGON PEST CONTROL ASSOCIATION

GENERAL INFORMATION

Office Hours:
9 a.m. to 5 p.m. Mon. - Fri
Address:
*P.O. Box 2244,
Salem, OR 97308-2244*

Phone: *541-935-1115*

FAX: *503-585-8547*

CRACK&CREVICE STAFF

Editor: Harvey Gail

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U P C O M I N G E V E N T S

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| February 8, 2014 | Dr. Laurel Hanson's Ant ID Workshop
Chemeketa Community College, Salem, OR |
| February 27 -
March 1, 2014 | Pacific NW Pest Management Conference,
Hood River, OR |
| June 6-7, 2014 | High Desert Seminar, Golf Tournament,
Paul Heidtke Memorial Barbecue
Mt. Bachelor Village Resort, Bend, OR |
| Sept. 12-13, 2014 | Fall Beach Seminar, Fishing/Crabbing,
Golf Tournament, Salishan, Lincoln City, OR |
| Nov. 7, 2014 | Southern Oregon Education Day
Bear Hotel—Grants Pass, OR |

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