Dear Members,

Winter is upon us and while we all have different things we like to do from snowy fun to a good book …one thing we may have in common is a little more time for our businesses and the industry in general. When the snow is blowing or it’s raining buckets we can find time to sharpen our pencil so to speak on our operations, marketing, HR, policies and procedures. One thing I would like to add is industry involvement outside our little piece of the beautiful Northwest.

This past October I had the privilege of attending PestWorld in Orlando, Fla. While there I represented Oregon at the Joint State Forum, leaving the meeting with many ideas to bring back home to OPCA and our members.

Because Oregon is a Joint State Membership with the National Pest Management Association (NPMA) each Active Member company has benefits available that many of you may not know about. One is my.npmapestworld.org, an online community with a huge database has open forums that allow you to seek advice from other members on specific challenges. This site also allows you to download pest photos, contracts, marketing materials and much more.

I got firsthand experience while at PestWorld about how NPMA closely monitors legislative issues throughout the United States. Several NPMA staff members spoke with me about multiple issues here in Oregon, specifically the Grants Pass area pesticide usage issue that was on the November ballot and the ongoing pollinator issue. They were not only interested with what is happening from a grass roots perspective but also wanted to know what NPMA can do to support our industry here.

These are just a few things I brought back from PestWorld. I encourage you all to consider the following... if you are an Active Member, make sure to take advantage of all NPMA has to offer. If you are not an Active Member, consider becoming one when your renewal comes up in 2015. Attend PestWorld, yes I know it is an expense, but well worth it when you go with the intention to soak up all the information you possibly can in a 4 day period. OPCA members will have a great opportunity to attend PestWorld 2016 in Seattle!

I would like to wish you all Merry Christmas and a happy, prosperous New Year.

Richard Kesecker
Good Earth Pest Company

The education was both informational and entertaining and the food from Casa Amiga was amazing!
Grants Pass, Bear Hotel Hosts Record Crowd for OPCA

Our annual seminar in Southern Oregon was held November 7. We had a sold out room with 70 attendees. CE Credits awarded include 7 ODA, 7 WDA, 6 California Dept. of Pesticides, 4 OCHI, and 1 ODA CORE credit (am session).

Our speaker line up was excellent:

- Andy Srejic, Bird Barrier, “Bird Exclusion”
- Scott Baldwin, PestWest USA, “Kitchen Cleanouts and Sanitation”
- Dale Mitchell, Oregon Dept. of Agriculture, “ODA Update 2014 - Lessons Learned”
- Paul J. Bello, PJB Pest Management Consulting, “Bedbug Biology, Behavior and Control” and “The Good Bad and Ugly of Termite Work”

A highlight of the seminar this year was Paul Bello. He is well known in the pest management industry and has spoken at countless meetings and technical seminars on a wide variety of topics. Bello has a B.S.A. in Entomology, University of Georgia, 1979 and an M.B.A from Adelphi University, 1989. He has extensive experience in general pest control, termite control, rodent control, nuisance wildlife control and turf & ornamental pest control.

At times Paul had the group rolling in laughter. Who knew bed bugs could be such a humorous subject.

Lunch was catered by Casa Amiga. Once again they did an outstanding job at a very affordable price.

We would also like to thank our sponsors. They continue to provide generous support to OPCA. Special thanks go to Amvac for underwriting Paul Bello as our afternoon speaker.

Our sponsors included:
- Target
- AP & G
- Bell Laboratories
- Bird Barrier
- Univar
- Amvac
- J.T. Eaton

Ant ID Workshop is Feb 7

OPCA’s annual Ant ID workshop will be Saturday, Feb. 7 at Chemeketa Community College in Salem, OR. The class is in Building 8, Room 232 from 8:30 am to 12:30 pm. The cost is $130 for OPCA members, $150 non-members. This is a hands-on workshop with preserved specimens, identification keys and dissection microscopes.

Dr. Laurel Hansen will guide you through the process of using a key to identify a variety of ant specimens. The instruction manual and ant specimens will be yours to keep. 4 credit hours are expected. Because of the number of microscopes available, space is limited to 24 registrations. Online registration is OPEN at www.opca.org.

Questions?
Call our office at 503-363-4345.

NPMA’s New Member Based Website Promotes Networking

The National Pest Management Association (NPMA) launched a new website at PestWorld that is dedicated to members. It includes an online community feature, lots of tools and resources and downloadable content. It is for Active members of OPCA. This is a great resource and wonderful reason to be an Active member! Enter this link into your browser to take a look: my.npmapestworld.org
You know how occasional invaders can affect your customers’ lives. Fortunately for them, and for you, Alpine WSG Water Soluble Granule Insecticide from BASF is a great solution for controlling a broad spectrum of these and other pests. Non-repellent, fast-acting and long-lasting, Alpine WSG is an efficient formulation for your customers, and a profitable solution for your business this summer.

Visit pestcontrol.basf.us for more information.
OPCA Mourns Losses

Paul Bassett 1950-2014

OPCA mourns the loss of Paul Bassett of Active Pest Control in Coos Bay, OR. A memorial service was held October 31 at the Riverview Campus of Bandon Christian Fellowship in Coos Bay.

Paul was born May 25, 1950, in Menlo Park, Calif., the son of Joseph and Ira (Klineman) Bassett. He passed away Oct. 24, 2014, in Coos Bay. Paul was raised and educated during the 1960s in the San Francisco area, where he developed a great love for music and food. He had the opportunity to see many of the bands that played in San Francisco during that time period. After he graduated from high school he traveled through Europe for the summer with a friend. Paul attended UC Berkley and then went to work in the pest control industry. He lived in Redding, Calif., where he owned his own company. He met Marva Echard and they were married in 1990. They moved in 1991 to Coos Bay, where he became a co-owner of Active Pest Control.

Paul had trained in martial arts for many years and was a black belt, he was a member of AA and was 21-years sober, and he was a member of the Sons of God Bike Club and had enjoyed owning several different Harleys.

He is survived by his wife, Marva Echard of Coos Bay; daughter, Rebecca Bassett of Corvallis; son, Curt Harden of Coos Bay; and granddaughter, Keeani Harden of Ferndale, Calif.

OPCA Receives Support Government Affairs

Due to generous support from OPCA members, we have been able to build our financial support for government affairs. At the Fall Seminar members pledged support for Oregonians for Food and Shelter. We raised a little under $2500 in pledges.

The need for this is ongoing. To donate to OFS online by credit card, go to www.OPCA.org and look for the “Support OFS” button on right side of the main page or under “Support Government Affairs” or under Members/Donate to OFS.

Art Antonelli 1944-2014

The pest control industry suffered a major loss recently when WSU Extension Urban Entomologist Dr. Art Antonelli died of a heart attack on Sept. 26, 2014. Art retired in 2009, after over 30 years working with our industry, but he has stayed active as a professor emeritus teaching classes and identifying specimens. In his career Art authored and coauthored hundreds of publications on Northwest pests and pest management strategies. He also has given many talks to our industry on pest identification and pest control over his long career. Art was unique among the many WSU personnel in Puyallup because he worked closely with the pest control industry and was always there for us as a resource. He was the prime author and inspiration for the “Pest Management Study Manual for Pest Control Operators” which has been the study guide for PCO’s who want to get licensed in pest control since the early 1980’s. He will be missed by the many of us who relied on him for all these years, and all his colleagues at WSU.

To honor Art, his good friends Rich Zack and Terry Whitworth are requesting PCO’s or suppliers consider making a tax deductible donation to The Art Antonelli Scholarship Fund, a graduate student support fund, which was established at WSU shortly after Art retired. Since his death, Art’s wife Jan asked that any contributions in his name go to support the scholarship fund. To endow this fund so it is completely self supporting we need to raise a minimum of $25,000. To help build this fund, Terry has agreed to match any contributions up to $12,500 in order to ensure that the minimum level is reached and hopefully exceeded. Contributions are tax deductible and checks should be made to the “Art Antonelli Fund” and sent to Dr. Richard Zack, Department of Entomology, Washington State University, Pullman, WA 99164-6382. All donations will be acknowledged by the Washington State University Foundation. If you have any questions please contact Rich Zack (509-335-3394; zack@wsu.edu) or Terry Whitworth (253-531-7925; wpctwbug@aol.com).
Government Affairs Report: Anticoagulants Under Attack by the US Fish & Wildlife Service

By Larry Treleven, OPCA Government

I received some information from Gene Harrington at the National Pest Management Association concerning some Hearings that were going to be conducted in Northern California, Oregon and Washington by the U.S. Fish and Wildlife Service concerning the use of Anticoagulant baiting for rodent control. NPMA, EPA and others worked long and hard over the last few years on label restrictions and changes that were very workable for all of us conducting rodent control programs. The US Fish & Wildlife Service was concerned about a small rodent called a Fisher which is about the size of a squirrel that was dying from consumption of anticoagulant baits along the West Coast. These Hearings were held in Eureka and Yreka, Cal., Medford, Ore., and Lacey, Wash.

which is an Olympia suburb. At these Hearings the US Fish & Wildlife Service displayed photographs of dead Fishers as well as rodenticides scattered all over the ground which is a gross violation of the labels for these products.

After further testimony we discovered that cases of d-Con were spread all over the ground - not by Pest Management Professionals - but rather by illegal marijuana growers who had huge plots of land on Federal Property. The Government considered placing the Fishers on the Endangered Species list and these illegal applications complicated our position on the need and continuous use of these products for effective rodent control. Our testimony included the many Legal Uses of these products and I used an Evo Bait Station to...

Cont. on page 8
OPCA Membership Snapshot

As of November 30, OPCA has 81 renewed members and 9 lapsed members. If you are one of those companies who have yet to pay, help us out and renew! If you’re not sure of your status, call our office at 503-363-4345.

Renewed Members as of November 30, 2014:

Paid members: 81
Lapsed members: 9
Non renewing: 3
New members: 6 (includes Allied)
Active members: 49
Limited Members: 14
Allied Members: 14
Associates: 1
Honorary: 3

Our goal is to get 100 members by the end of this year. If you know of any companies that should be members but aren’t, direct them to our website page www.opca.org/join.

Membership Adds Up at OPCA!

The Oregon Pest Control Association is a non-profit organization comprised of pest control operators, home inspectors, and affiliated industries. **Benefits Include:**

- Three general membership business meetings per year.
- Members receive a reduced cost in registration for OPCA sponsored educational recertification seminars. Reduced rates for OPCA members MORE than make up for your dues every year.
- Four Crack & Crevice newsletters are sent each year.
- Insect identification is available through OSU Extension offices throughout Oregon.
- Your company is listed on a map of Oregon on the OPCA website for public contact access.

**Dues Rates:** The OPCA membership year is July 1—June 30
State dues are **$175.00 per year**.

**OPCA Membership Categories:**

- **ACTIVE MEMBERSHIP:** Includes pest control companies who also join the National Pest Management Association. The dues structure to NPMA is available on the application form on the OPCA website.
- **LIMITED MEMBERSHIP:** Includes home inspectors and pest control companies who do not desire to participate in NPMA membership. Limited members enjoy the same privileges as Active members, except they may not vote, may not hold an officer position, and may not chair a committee.
- **ASSOCIATE MEMBERSHIP:** Includes any person, firm, corporation or other organization who is interested in the welfare of the pest control and home inspector industries and who is otherwise ineligible for other membership categories.
- **ALLIED MEMBERSHIP:** Includes suppliers (vendors) to the pest control and home inspector industries.

For a complete description of each membership category, refer to the bylaws that are posted on our website at www.opca.org. **Questions?** If you have any questions, email the OPCA office at office@opca.org. We look forward to hearing from any of you who are interested in growing our association!

**OPCA Contact Information:**
Oregon Pest Control Association
PO Box 2244
Salem, OR 97308-2244
Phone: 503-363-4345
Fax: 503-585-8547
office@opca.org
Introducing Suspend PolyZone.
Neither weather, nor irrigation, nor mechanical abrasion shall prevent this technology from stopping pests.

New Suspend PolyZone has the longest outdoor residual. Period.
The future of outdoor pest management is here with new Suspend PolyZone. PolyZone uses a proprietary polymer layer, which ensures that more active ingredient remains available to target pests over a longer period of time. It also stays right where you put it, protecting* from weather, irrigation and mechanical interference.

All of which adds up to a 90-DAY OUTDOOR RESIDUAL. So if you want to extend your time between applications, put the science of PolyZone to work for you.

To learn more, visit BackedbyBayer.com/SuspendPolyZone.

*From invasion by perimeter pests.
Government Affairs Report  
Cont. from page 3

demonstrate all of the safety precautions that our industry uses to keep non-target species from tampering with this material.

The many Government Agencies - US Fish and Wildlife, State Department of Agriculture, The Forestry Agencies, State Wildlife Agencies, the Departments of Fisheries - all were very impressed with this "show & tell" demonstration of how differently the Pest Management Industry respects the baits compared with the illegal marijuana growers. We also suggested that on future "busts" the Federal Government and their Prosecutors should add FIFRA Violations to the list of charges when going after these illegal operations.

We were congratulated by the various Federal and State Agencies who were in attendance. We were able to open their eyes to the right way to apply these products and materials and we were able to answer their questions and concerns about these baits. We will not know the final result of these Hearings for some time but we will continue to monitor our progress with this project. I decided to leave the bait station, the keys, and the unlaced bait with the Federal and State Officials so that they could see, touch, and feel the proper way to use this material and we asked them to show them to others in their various Departments to better understand the way in which our Industry applies these anticoagulant baits and the way illegal hemp growers were using these materials.

I would like to extend my deep appreciation to two other people who assisted in these Hearings who stood up for the Pest Management Industry. They are Chris Winson from the Portland Office of Univar and Art Losey who sat next to me and is a retired Washington State Department of Agriculture official. Their time and efforts are greatly appreciated by all of us.

Respectfully submitted,

Larry Treleven  
Vice President Sprague Pest Solutions
OPCA Scholarship Applications Due April 30

We have some exciting news for the scholarship program. The board of the Northwest Pest Management Conference, held in Hood River, has voted to contribute an additional $2,500 to OPCA scholarship fund in the coming year. The next application is due April 30, 2015.

The applicant must be an owner, an immediate family member, employee, child or stepchild of an employee, or employee’s spouse of an OPCA member firm.

Applicants must be nominated by an OPCA member firm. Graduating high school seniors, other high school graduates and applicants with G.E.D equivalent will be considered. Applicants must attend an accredited college university, trade school, or institute of higher learning.

The OPCA scholarship recipient chosen for 2014 was Shastina Meyer. The nominating company for Shastina is Valley Inspections and Pests, Inc. out of Grants Pass Oregon. Shastina received a $1,000 scholarship from OPCA.

Questions about the scholarship should be directed to Bill Larson, OPCA Scholarship Chair, 503-639-2500. Applications are on our website at www.opca.org/members/scholarships.

OPCA Ethics Committee Report

As the year comes to an end it has been a good year. Though the association and continues to grow, we only had a couple of issues the entire year. Those issues have been turned over to the President for his consideration and review. I feel one of the key contributors to this has been the attendance of the Dept. of Ag. and their active participation in our training seminars. They took an active roll in the training, then opened up the floor for questions. I overheard one of the members say that they were always afraid of the Dept. of Ag. But after being able to approach them directly and have their questions and concerns answered their fear was gone seeing that they really wanted to help and were not out just to "bust you."

As we turn the corner going into 2015 stay abreast of changes in the law, new rules, and guidelines that are being posted by the Dept. of Ag, by becoming an Active member in the OPCA. Read the Crack & Crevice. It is full of upcoming seminars, events, and latest changes that are taking place in our industry that will keep you current. I wish ALL of you a very Merry Christmas and the best New Year.

Al Bachman, OPCA Ethics Chairman

Advertise in Crack & Crevice!

Crack and Crevice, OPCA’s quarterly newsletter reaches OPCA members and their employees. Crack and Crevice has a long shelf life. Issues are frequently passed out at member events and sent in member kits to new members. Exposure lasts longer than typical newsletters.

Allied members of the Oregon Pest Control Association receive a 5% discount from the prices listed. Send ads as pdf or jpeg format by e-mail to office@opca.org.

Publication Calendar

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For additional information or to place an order, contact OPCA 503-363-4345 / office@opca.org
Wildlife Report: TrapFree Oregon Update

Commercial trapping and the fur trade in Oregon are under attack. Ballot Initiative Petition #5, the anti-trapping measure pushed by Trap Free Oregon and other animal rights groups, would end Oregon’s historic fur industry and proud trapping traditions that date back to the early 1800s. The initiative, which would have appeared on the Nov. 4, 2014 general election ballot, would outlaw fur trapping and severely inhibit animal damage control.

See more at: http://www.trapperpredatorcaller.com/article-index/oregon-trapping-rights-under-attack#sthash.lKyf1hhf.dpuf

The Oregon electorate has voted down trapping bans twice before. The animal rights activists behind the current petition are merely wasting the state’s time and money at the expense of local taxpayers.

Initiative Petition #5 would ban the use of foot snares, the primary tool used for catching bears. Forest managers estimate that bears are responsible for approximately $10 million to $15 million in damage to Oregon’s forests in some years. The ban would also prohibit the use of the Conibear #110, the most effective tool for trapping mountain beavers, which can cause millions of dollars of damage to forest stands.

*This information is taken from the OR Trappers Assoc. webpage, please follow the links to learn more.

Terry Brant, Wildlife Committee Chairman

The following is copy from TrapFree Oregon's web page concerning reasons it chose to postpone the ballot initiative. Please read if you can stomach the dribble!

IMPORTANT NOTIFICATION:

TrapFree Oregon is postponing its ballot initiative until November 2016. There are many reasons for this:

1) Our recent polling indicates that very few Oregonians even know that trapping is legal and practiced all over the state. Education is going to take longer than the time we have before the 2014 ballot.

2) Because of the low level of understanding about trapping, our polling numbers in favor of significant trapping restrictions were NOT high enough at this point to proceed.

3) Our 2014 ballot initiative wording restricted the types of traps that could be used on private land. It was primarily the body-gripping traps that cause the most pain and suffering in the trapped animal, but our polling shows that any measure that tries to restrict the rights of private property owners in OR faces significant opposition and is unlikely to pass.

4) Failure is NOT an option on this one. The TFO feels that the extra two years will allow us to do what needs to be done to succeed. Rushing this process is not a good idea.

This same group deceived Washington State voters into passing this initiative. Please get involved, don't let this happen in Oregon.

OPCA has a new phone number

503-363-4345
Southern Oregon Seminar Pics!

Paul Bello entertains and informs the crowd about bed bugs and termites.

OPCA sold out all seats the at the Evergreen Savings Bear Hotel. Thanks to everyone who attended! Mark your calendar for November 6, 2015... we’ll be back!
More… Southern Oregon Seminar Pics!

One of the many bears at the Bear Hotel.

Catering from Casa Amiga was excellent.

Lizzie Caulley greets attendees.

The warehouse was an interesting place to take a break!

Seconds anyone?
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UPCOMING EVENTS

Feb. 7, 2015  Ant ID Workshop
Chemeketa Community College, Salem

Hood River, OR

May 29-30, 2015  High Desert Seminar
Mt. Bachelor Village, Bend, OR

Sept. 18-19, 2015  Fall Beach Seminar, Fishing/Crabbing,
Golf Tournament
Best Western Oceanview, Seaside, OR

Nov. 6, 2015  Southern Oregon Seminar
Evergreen Savings Bear Hotel
Grants Pass, OR